

PEDStest.com

Publishers of

PEDS

PEDS:DM

PEDS Online

The Best Approach
for developmentalbehavioral screening
and surveillance
for children
0 - 8 years old

PEDS Tools

IN PRINT AND ONLINE

The Best Approach for developmentalbehavioral screening and surveillance for children 0 - 8 years old

- Make screening profitable for practices
- Eliminate "Oh, by the way..." concerns
- Save practice expense with PEDS Online
- Screen online with or without electronic records
- Detect autism, mental health and other disabilities
- Comply with AAP policy
- Focus encounters on what parents are ready to learn
- Find services and parenting information
- Free online training at your own pace



- Elicits and addresses parents' concerns with 10 questions
- Parent completes before the visit
- Takes ~ 2 mins by interview
- 24 translations
- Identifies developmentalbehavioral, social-emotional, and mental health problems
- Defines families' needs for information and referral
- For children 0 to 8 years

PEDS:DM

- Administered by pre-visit, parent-report or hands-on in clinic
- 6 8 items per age range
- Measures all domains of development including socialemotional/mental health
- Replaces informal checklists w/ evidence-based screening
- Includes M-CHAT-R and other measures
- Includes screens for older children and adolescents
- Takes < 1 minute to score
- NICU follow-up, Early Intervention intake version available

PEDS Online

- Includes PEDS, PEDS:DM, and autism sreening
- Offers instant, automated scoring
- Produces referral letters & take-home parent summary
- Generates ICD-9/10 and procedure codes
- Works with or without electronic records
- Provides instant error-free results
- Includes Parent Portal
- Huge time-savings

Did you know that screening with PEDS Tools reduces practice expenses and can be a profit center for clinics?

Medicaid requires use of quality screening tools. Milestones checklists on encounter forms don't count (even if drawn from the Denver or other lengthy measures). PEDS Tools are options in every State. You should receive ~ \$8.00 per Screen through Medicaid. Many private payers are following suit.

Billing/Coding Procedures:

After Administering PEDS Tools/PEDS Online:

- Attach to your preventive service or E/M service code the -59 (or -25) modifier. This denotes a separately billable procedure. Then list 96110 times the number of screens given (e.g., x 3 if using PEDS+PEDS:DM+MCHAT).
- Check with private payers on their preference for -59 or -25 or any other codes.
- Appeal all denied claims including screening with children 36 months and older.
- If an appeal doesn't work, contact the American Academy of Pediatrics:

http://coding.aap.org/codingHotline.aspx or email: aapcodinghotline@aap.org.

Federally Qualified Health Centers and some States do not allow separate billing for 96110. In such settings, saving time and practice expense is crucial. PEDS Online reduces costs because scoring is automated, reports automatically generated along with ICD-9/10 codes.



SPARV!

The Measure of a Quality Screen

<u>Standardized</u>: Tested on a representative sample

<u>Peer-Reviewed</u>: With research published in an appropriate journal

Accurate: Minimal over- or

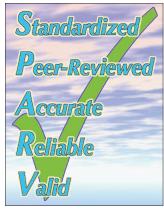
under-detection

Reliable: Gives consistent

results

<u>Valid</u>: Predicts results of diag-

nostics



Key items from longer screens do not work or meet this standard!!

Time-wasters and Unnecessary Practice Expense Checklist. Identify your challenges:

	Struggling with parents who don't speak English or Spanish?									
	Measures that take too long?									
	Measures too hard for families to complete on their own									
	Trying to get (sleepy, scared or just plain grumpy) children to demonstrate milestones, especially from a checklist not proven to work in the first place?									
	Door knob concerns?									
	Time spent scoring tests?									
	Time spent dictating referral letters?									
	Time looking up ICD-9/10 and procedure codes?									
List your priorities among the many ways PEDS Tools and PEDS Online reduce time and thus practice expense:										
	eliminate hand-scoring									
	end time spent writing referral letter and parent take-home summary reports									
	remove the need to locate ICD-9/10 billing and procedure codes									
	reduce disruptive "Oh, by the way" concerns									
	decide in advance what information to give parents									
	have translations that work									
	use evidence-based milestones									
	access to questions to parents that truly get at their									
	concerns									
	better ways to explain results to parents									
	information about referral resources and parenting information									
	guidance on training staff and professionals									





PEDS Online is an online service providing automated scoring of PEDS measures, and the (optional) Modified Checklist of Autism in Toddlers-Revised. The site generates ICD-9/10 and procedure codes, referral letters when needed, and information sheets for parents.

Go to www.pedstest.com/online, follow links to Online screening for trials and licensing information. If using PEDS Online the time-savers are even greater because PEDS Online:

- Generates referral letters no need to dictate
- Creates a take-home summary of recommendations for parents in English or Spanish
- Provides instant, automatic scoring
- Produces ICD-9/10 and procedure codes

Electronic Records or Paper Charts?

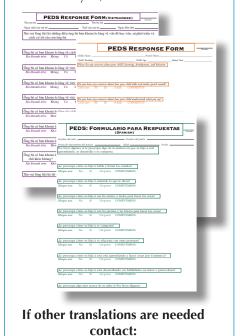
- PEDS Online works with both paper and electronic records
- PEDS Online results can be printed out, copy/pasted into e-records, or saved as an attachment (.doc, .pdf, etc.) to the patient record
- PEDS Tools in print, once completed, can be scanned into electronic records
- PEDS Online can be integrated into EHRs, but start by using the PEDS Online webservice first - so you know how it works!

Did you know that providers who don't use quality tools detect only 30% of children with problems including those with autism spectrum disorders? If you aren't identifying at least 1 out of 6 children, it is definitely time for PEDS Tools.

- PEDS Tools identify 75% to 85% of children with difficulties
- PEDS Online includes PEDS, PEDS:DM, and the Modified Checklist of Autism in Toddlers-Revised (MCHAT-R)
- Whether in print or Online PEDS Tools help providers make wise decisions about when to refer, where to refer, and what kinds of parent information should be offered

PEDS Printed Forms

PEDS Forms are available in English, Spanish, and Vietnamese, with licensable translations in Thai, Indonesian, French, Swahili, Arabic, Somali, Taiwanese, Chinese, Hmong, Malaysian, Russian, Haitian-Creole, Portugese, Galician, Laotian, German, Cantonese, FilipinoTagalog, Visayan, and Hebrew.



PEDS:DM Family Book

research@pedstest.org



The PEDS:DM Family Book, in English or Spanish, contains the laminated validated milestone screener plus supplementary measures helpful in implementing full surveillance that meets AAP recommendations.

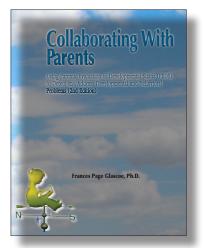
Did you know that you can get Maintenance of Certification (MOC) and Quality Initiative (QI) credits just for screening with quality tools?

- PEDS Online helps by creating a database for each user so that you can track your progress at early detection
- The PEDS Tools website www.pedstest.com has a training module to help you learn about child development, disabilities, implementation in primary care, training others, finding resources for families, etc.
- MOC credits for using PEDS are available from the American Board of Pediatrics www.abp.org

What is the American Academy of Pediatrics' policy on early detection? Are you complying?

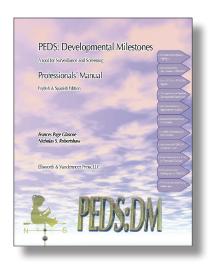
- The AAP urges you to conduct surveillance at every visit and periodically use screening tools
- The AAP does not want you to stop looking at development and behavior after 24-30 months
- The AAP is fighting with payers who refuse to reimburse for screening with older children
- Developmental-behavioral problems emerge well beyond 30 months
- PEDS Tools/PEDS Online can be used both for both screening and surveillance—with evidence and accuracy—and with optimal reimbursement

New Updated PEDS Manual (2nd Edition)



Contains updates to PEDS' Standardization, Reliability, Validity and Accuracy, with information on policy recommendations, time savers, costs/ benefits, implementation issues, etc., in primary care settings and parentprofessional conferences including early childhood services.

PEDS:DM Professional Manual



Contains an extensive set of handouts and copyable education materials, information on billing and coding, finding intervention services, and more.

Is the advice you give tailored to the questions parents have? Are you giving them information they will use?

PEDS Tools in print or Online:

- Define what parents really want to know
- Create "the teachable moment"
- Help you select carefully what information to give them
- Let you find the right information to share—before you start the visit.

Are you able to find referral services and parenting information?

- PEDS Tools come with a list of links to parenting information and parent training services
- PEDS Tools also include links for intervention programs
- www.pedstest.com/thebook includes live links to information and services.

A few essential sources are listed below:

- www.ectacenter.org. Links to State, regional and local early intervention and testing services for young children with suspected or known disabilities
- www.ehsnrc.org. Helps finding Head Start Programs
- www.childcareaware.org and www.naeyc.org.
 Assistance locating quality preschool and day care programs
- www.kidshealth.org includes parenting information you can print out for families to take home.



Do you need help inspiring colleagues and staff? Figuring out how to implement PEDS Tools in your setting? Training others?

Help is available on www.pedstest.com via:

- Videos of how to use PEDS tools and PEDS Online
- Case examples
- An entire training module
- Implementation guidance
- Research studies on PEDS Tools.



Need help ordering?

- www.pedstestshop.com enables online ordering of printed materials.
- Follow links to the "Not sure what to order?" page on www.pedstest.com/Ordering
- www.pedstest.com/online lets you trial PEDS Online.
- There is guidance on the following pages.







Use your smartphone to scan for more ordering information.

How will you implement screening in your practice?

These sites can help:

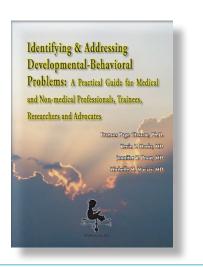
www.pedstest.com has an implementation slide show, videos, a discussion list, training information, etc.

www.developmentalscreening.
org (Harvard University) has
helpful guidance on working
with reluctant providers and
overloaded staff. There is an excellent video on the process.

www.commonwealthfund.org/ (Commonwealth Fund in New York City) covers the ABCD project and has implementation guides, work flow models, etc.

New from PEDStest.com, LLC:

Identifying & Addressing Developmental-Behavioral Problems: A Practical Guide for Medical & Non-medical Professionals, Trainees, Researchers & Advocates



So, what do users say about PEDS Tools?

"I am amazed at the unexpected benefits, which we are logging and will report. The amount of discussion about child development, the realization that we are not aware of parent perspective, the excitement of the staff and administrators to raise the quality of our care is thrilling.

And this is in the first 4 days!!!!"

Alison Schonwald, MD - Instructor in Pediatrics, Harvard Medical School

"One other benefit of using PEDS is that I am able to tailor the well child visit to the parent's concerns. That saves a lot of time, and I think the parents leave the office more satisfied."

Vince K. Yamashiroya, MD. Private Pediatric Practice, Honolulu, Hawaii

"PEDS has similar psychometric properties to any screening instrument in general use, except it is simpler, takes far less time, and most importantly, involves parents in the process."

Prof. Frank Oberklaid, University of Melbourne, Queensland, Australia

"PEDS definitely wins my "saved from the grenade" award. The grenade of course is that last concern, usually behavioral, that parents throw at you as you are finishing a well baby check. In my experience, this concern is usually the most important part of the visit. Well, my delight with the PEDS is that parents fill it out and express those concerns before I even get in the room. It totally changes the focus of my visit, and makes more efficient use of time."

Stephen Kundell MD, FAAP, Thousand Oaks Pediatrics

"PEDS Online is a convenient, standardized and validated screening instrument that closes communication gaps between parents and providers."

Karyl Rattay, MD, Delaware Division of Public Health Director



NEW from PEDStest.com, LLC

Glascoe FP, Marks KP, Poon JK, Macias MM. *Identifying and Addressing Developmental-Behavioral Problems: A Practical Guide for Medical and Non-medical Professionals, Trainees, Researchers and Advocates*. Nolensville, Tennessee: PEDStest.com, LLC, 2013. (\$119.95)

Covers child development, disabilities, accurate early detection methods including identification of mental health and school problems, finding resources, effective developmental-behavioral promotion, giving difficult news, implementing screening in practices, training others, national and international initiatives, research strategies including Quality Improvement Initiatives/Maintenance of Certification, and advocacy strategies. The book has a website (www.pedstest.com/The-Book) with downloadable well-visit templates, forms for requesting/sending information, pre-/post-testing, links to services, etc.

In short, this book offers everything you need to know about developmental, behavioral, social-emotional/mental health issues and how best to deal with them.

Order online at www.pedstest.com.

ORDERING INFORMATION FOR PEDS and the PEDS:DM

Item Description

What is PEDS?

PEDS

- •A 10 question, validated, accurate screen eliciting parents' concerns, in their own words, about their child's development and behavior. It takes about 5 minutes for parents to complete, and 1-2 for clinician to score.
- Reveals whether to refer, give advice, provide watchful waiting, screen further or reassure.
- Reduces "oh by the way" concerns, increases attendance at well-visits.
- •Can be used with children of any age from birth until 8 years of age.
- •Includes a Brief Guide to Administration, a Response Form, a longitudinal Score /Interpretation Form, and an optional Manual for case examples, how to explain results to families, parent education handouts, etc..





What do I need to order?

PARENTS' EVALUATION OF DEVELOPMENTAL STATUS

- First Timers: Order #705-PEDS Complete Set (Brief Guide, 1 pad of 50 PEDS Response Forms, 1 pad of 50 Score/Interpretation Forms). This is enough material to screen 50 children). It is a good idea to also order #500 the manual, "Collaborating with Parents." See order form for information on foreign language translations and electronic applications.
- •Reorders-Small Clinics: Each clinician using PEDS should have a #300-Brief Guide and each clinic should have a copy of #500-"Collaborating with Parents." Reorder equal amounts of #700-PEDS Response Forms (pads of 50) and #720-PEDS Score/Interpretation Forms (pads of 50). (See order form for Spanish or Vietnemese versions of PEDS forms.)
- •Re-orders-Large Clinics: You'll probably want to request a #740-Discounted Bulk Order (a substantial discount from individual pads) consisting of 20 Brief Guides, 20 pads of 50 Response Forms and 20 pads of 50 Score/Interpretation Forms. This will screen 1000 children.
- Re-orders-HMOs, Clinic Network: If you need 50 or more bulk orders (screens for 50,000 children or more during a year or so) and are willing to have them sent to a single address, please email evpress@pedstest.com. We have a discount schedule that can save you 30% to 50%.

PEDS:DM for Pediatric and Public Health Encounters

What is the PEDS:DM? PEDS:Developmental Milestones

THE PEDS:DM

- •6-8 items per visit focused on children's skills in each developmental domain: fine motor, gross motor, expressive language, receptive language, self-help, social-emotional, and for older children preschool and school skills. The questions take about 5 minutes to complete and 1 minute to score.
- Designed for children at any age from birth until age 8, the measure consists of a laminated book of questions upon which parents mark answers with a dry erase marker. Marks are wiped off in preparation for re-use with the next family. To score, a single template is placed over the completed page to reveal each milestone not met.
- Replaces informal milestones checklists (known to miss 70% of children with problems) with proven, validated, and accurate items.







800-PEDS:DM for Pediatric and Public Health Encounters (starter kit) Includes: *PEDS:DM Family Book* (in English or Spanish) consisting of reusable laminated forms; 100 longitudinal *PEDS:DM Recording Forms*; and a *Binder Case* housing the scoring template and storage for the Family Book, manual, dry erase marker, and clip to secure the correct page. The starter kit also includes the *PEDS:DM Professional Manual*.

- First Timers: Order #800-PEDS:DM for Pediatric and Public Health Encounters starter kit (see order form for Spanish or Vietnamese versions of PEDS Forms).
- Small Clinic: Order #800-PEDS:DM for Pediatric and Public Health Encounters starter kit plus enough #810-Family Books (or #815 Family Book in Spanish) for each well visit scheduled at the same time.
- Large Clinic: Order enough of the above #800 starter kits for each nurses' station, plus enough #810-Family Books (or #815 Family Book in Spanish) for each well visit scheduled at the same time.
- Re-orders: Reorder #820-PEDS:DM Recording Forms.

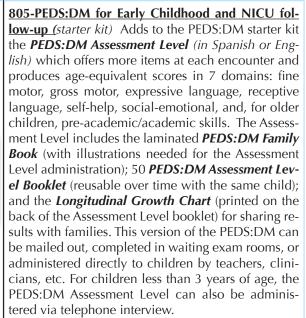
Item Description

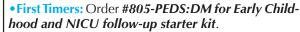
What is the PEDS:DM (cont'd)?

THE PEDS:DM (CONT'D)

- •Includes a developmental promotion component by encouraging parents, once they've completed the questions, to read a short story to their children about age-appropriate parent-child interactions. Online applications are coming soon. See www.pedstest.com for updates.
- •The PEDS:DM Recording Form is used to record answers and can be reused with each child to produce a graph of progress over time.
- •The PEDS:DM manual contains information on parenting, billing and coding, and directions for using the PEDS:DM alone, in combination with PEDS, or with screens of parent-child interactions, psychosocial risk, resilience, ADHD, and autism spectrum disorders, along with parent information handouts, case examples, and training guides.
- For NICU follow-up and early childhood settings, the assessment level version of the PEDS:DM presents more items at once and produces age-equivalent scores.







- Small and Large Clinics: Order the #805 starter kit plus enough #810-Family Books and #840-Assessment Level Booklets (or #815 and #845 for Spanish) for each visit scheduled at the same time.
- Re-orders: Reorder #810-PEDS:DM Assessment Level Booklet (or #815 for Spanish booklet).



What is the Best Approach? To Use Both PEDS and the PEDS:DM!

PEDS:DM PLUS PEDS THE BEST APPROACH

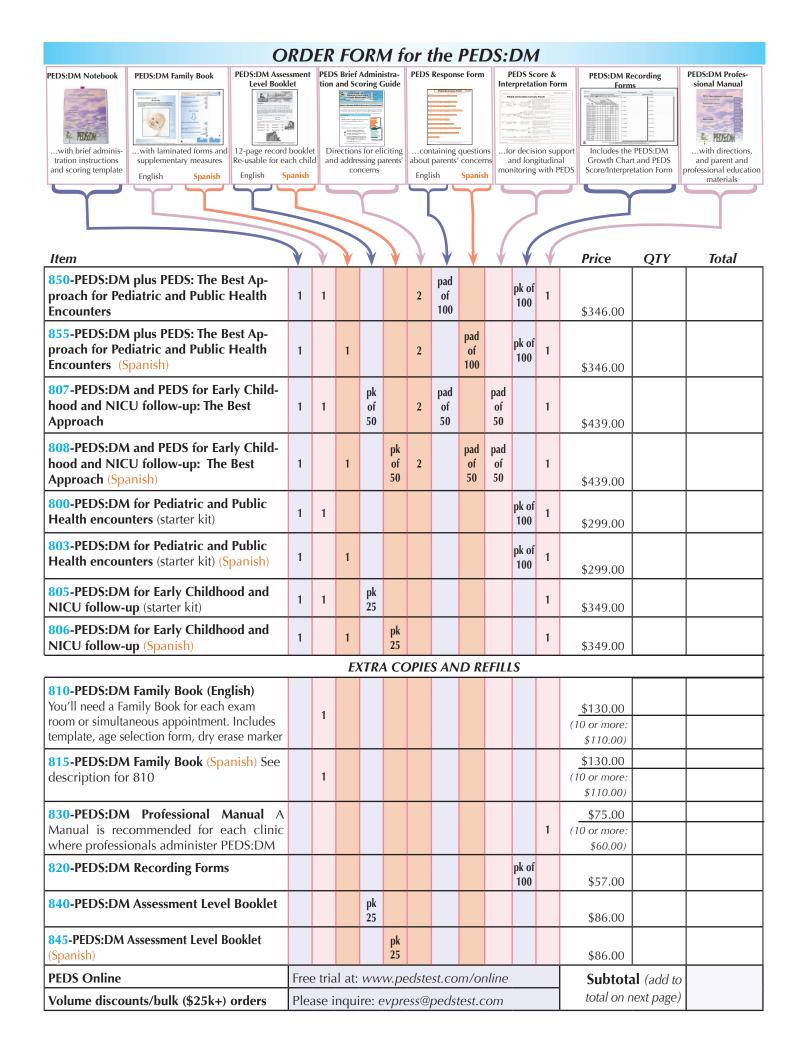
- Adding PEDS to the PEDS:DM (both at the same time, or the PEDS:DM as needed) offers good compliance with American Academy of Pediatrics policy: eliciting and addressing parents' concerns at each encounter, monitoring milestones, and screening with validated tools periodically.
- •Using PEDS and PEDS:DM together improves communication between families and providers, increases the likelihood of attendance at follow-up visits, and offers optimal program evaluation/research metrics.





850-PEDS:DM plus PEDS: The Best Approach for Pediatric and Public Health Encounters includes the PEDS:DM starter kit plus 100 PEDS Response Forms and the PEDS Brief Guide. The PEDS:DM Recording Form (100 supplied with each order) includes the PEDS Scoring/Interpretation Form that identifies when the PEDS:DM is needed.

- First Timers: Order #850-PEDS:DM plus PEDS: The Best Approach for Pediatric and Public Health Encounters.
- **Re-orders:** Reorder #700-PEDS Response Forms (or 710 or 730 for Spanish or Vietnamese) and #820-PEDS:DM Recording Forms.
- 807-PEDS:DM and PEDS for Early Childhood and NICU follow-up: The Best Approach for NICU follow-up and Early Childhood includes with the PEDS:DM starter kit, 50 PEDS Response Forms and the PEDS Brief Guide.
- First Timers: Order #807-PEDS:DM and PEDS for Early Childhood and NICU follow-up.
- Re-orders: Reorder #700-PEDS Response Forms (#710 or #730 for Spanish or Vietnamese) and #720-PEDS Score/Interpretation Forms, and additional #840-Assessment Booklets (or #845 for Spanish).



ORDER FORM for PEDS FORMS, GUIDES and TEXTBOOKS Item Description Cost **Quantity** Total 705-PEDS CompleteSet: 1 Brief Administration & Scoring Guide, 1 pad of 50 PEDS Response Forms, 1 pad of 50 PEDS Score & Interpretation Forms \$42.00 \$5.00 300-Brief Administration & Scoring Guide (for English- and Spanish-speaking families) (Volume discount (e.g., large clinics, teaching hospitals) orders of 20+) (\$4.50)\$19.50 **700-PEDS Response Forms** for English-speaking parents (pad of 50) \$19.50 **720-PEDS Score & Interpretation Forms** (pad of 50) \$19.50 **710-PEDS Response Forms for Spanish-speaking parents** (pad of 50) 730-PEDS Response Forms for Vietnamese-speaking parents (pad of 50) \$19.50 740-Discounted Bulk Order Package: 1000 Response Forms, 1000 Score & Interpretation Forms, 20 Brief Administration & Scoring \$699.00 Guides (substitutions available on request) **500-Research and Technical PEDS Manual**, "Collaborating with Parents" (2nd Edition) \$89.95 600-Identifying & Addressing Developmental-Behavioral Problems: A Practical Guide for Medical & Non-medical Professionals, Trainees, Researchers & Advocates (Textbook) \$119.95 **Subtotal PEDS Order** For information on using PEDS in electronic formats go to: www.pedstest.com/Online. **Subtotal of PEDS:DM Order** For ordering enough material to screen 50,000 children during a single year con-(from previous page) tact: evpress@pedstest.com. 50% prepayment required. Sales Tax (TN residents) For translations and research issues contact: translations@pedstest.org. International Shipping & **Contact Us** Case examples, videos, downloadable training slide shows and research information orders over \$2000: are available at www.pedstest.com. US Shipping 9% of total, (\$8.99 for all orders less than \$83.00) **There is a 30 day limit for credit for a returned order. Returned orders, if damaged, will not be credited. Shipping costs plus a 10% restocking fee will be deducted from TOTAL* undamaged returned orders. If unsure what to order please read through this ordering guide carefully.

Billing Information							Shipping Information ☐ check if same as bill					as billing	
Name						Name							
Organization							Organization						
Address						Address	S						
City				Zip		City			State		Zip		
Phone		Fax				Phone			Fax				
Email				Email									
РО 📮	Visa 📮		Amex 📮		мс 📮	Who will teach PEDS Tools in your setting?* (REQUIRED)							
Number: Expiration:						Name:*							
Signature:							Email:*						
By signing above you are agreeing that PEDS/PEDS: DM Forms cannot be reproduced in any manner										nanner			



PEDS Printed Forms and Guides:

PEDStest.com, LLC 1013 Austin Court, Nolensville, TN 37135 phone: 615.776.4121 fax: 615.776.4119

web: www.pedstest.com email: evpress@pedstest.com

PEDS ONLINE: See *www.pedstest.com/Online* for trials. For more information contact: *online@pedstest.com*.